ONEOK Partners Announces First-Quarter 2015 Results; Reaffirms 2015 Financial Guidance

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ONEOK Partners, L.P. and Subsidiaries CONSOLIDATED STATEMENTS OF INCOME

Number of units used in computation (thousands)

Three Months Ended March 31. 2015 2014 (Unaudited) (Thousands of dollars, except per unit amounts) Revenues Commodity sales 1,435,716 \$ 2,806,729 Services 369,043 355,574 Total revenues 3,162,303 1,804,759 Cost of sales and fuel 1,343,864 2,652,669 Net margin 460,895 509,634 **Operating expenses** 130,518 Operations and maintenance 155,121 Depreciation and amortization 66,735 85,847 General taxes 23,038 19,665 Total operating expenses 264,006 216,918 Gain (loss) on sale of assets 292,731 196,883 Operating income Equity in net earnings from investments 30,921 33,659 Allowance for equity funds used during construction 10,971 799 Other income 3,049 1,333 Other expense (769)(1,151)Interest expense (net of capitalized interest of \$7,230 and \$15,768, respectively) (80,709)(68,276)Income before income taxes 269,649 149,792 Income taxes (2,760)(4,181)Net income 147,032 265,468 Less: Net income attributable to noncontrolling interests 1,438 76 Net income attributable to ONEOK Partners, L.P. 265,392 145,594 \$ \$ Limited partners' interest in net income: 145,594 \$ Net income attributable to ONEOK Partners, L.P. \$ 265,392 General partner's interest in net income (92,801)(77,232)\$ 52,793 \$ 188,160 Limited partners' interest in net income Limited partners' net income per unit, basic and diluted \$ 0.21 \$ 0.81

254,075

232,131

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ONEOK Partners, L.P. and Subsidiaries
CONSOLIDATED BALANCE SHEETS

(Unaudited)	March 31, 2015	December 31, 2014
Assets	(Thous	ands of dollars)
Current assets	e 00 5	21 \$ 42.520
Cash and cash equivalents Accounts receivable, net	\$ 90,5 624,8	31 \$ 42,530 03 735,830
Affiliate receivables	6,5	
Natural gas and natural gas liquids in storage	218,6	· · · · · · · · · · · · · · · · · · ·
Commodity imbalances	39,6	
Materials and supplies	56,9	
Other current assets	42,3	
Total current assets	1,079,5	•
Property, plant and equipment	12 (02 4	12 277 (17
Property, plant and equipment	13,683,4	
Accumulated depreciation and amortization	1,916,6	
Net property, plant and equipment	11,766,7	61 11,535,533
Investments and other assets		
Investments in unconsolidated affiliates	1,124,2	04 1,132,653
Goodwill and intangible assets	819,3	83 822,358
Other assets	57,1	87 57,950
Total investments and other assets	2,000,7	74 2,012,961
Total assets	\$ 14,847,0	98 \$ 14,634,547
Liabilities and equity		
Current liabilities		
Current maturities of long-term debt	\$ 657,6	50 \$ 7,650
Notes payable	825,4	75 1,055,296
Accounts payable	712,7	35 874,692
Affiliate payables	29,3	31 36,106
Commodity imbalances	94,5	86 104,650
Accrued interest	88,9	70 91,990
Other current liabilities	85,7	28 165,672
Total current liabilities	2,494,4	75 2,336,056
Long-term debt, excluding current maturities	6,185,6	60 6,038,379
Deferred credits and other liabilities	151,3	61 141,337
Commitments and contingencies		
Equity		
ONEOK Partners, L.P. partners' equity:		
General partner	210,6	211,914
Common units: 182,563,121 and 180,826,973 units issued and outstanding at	- /-	,-
March 31, 2015 and December 31, 2014, respectively	4,421,6	38 4,456,372
Class B units: 72,988,252 units issued and outstanding at March 31, 2015 and December 31, 2014	1,331,9	26 1,374,375
Accumulated other comprehensive loss	(115,7	(91,823)
Total ONEOK Partners, L.P. partners' equity	5,848,4	73 5,950,838
Noncontrolling interests in consolidated subsidiaries	167,1	29 167,937
Total equity	6,015,6	
Total liabilities and equity	\$ 14,847,0	98 \$ 14,634,547

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ONEOK Partners, L.P. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)		Three Months Ended March 31, 2015 2014	
		(Thousands of a	lollars)
Operating activities Net income	C	147.022 \$	265 460
Adjustments to reconcile net income to net cash provided by operating activities:	\$	147,032 \$	265,468
Depreciation and amortization		85,847	66,735
Allowance for equity funds used during construction		(799)	(10,971)
Loss (gain) on sale of assets		6	(10,771)
Deferred income taxes		2,130	2,376
Equity in net earnings from investments		(30,921)	(33,659)
Distributions received from unconsolidated affiliates		29,475	30,345
Changes in assets and liabilities:		29,473	30,343
Accounts receivable		128,176	237,752
Affiliate receivables		2,021	(14,376)
Natural gas and natural gas liquids in storage			(42,951)
Accounts payable		(84,557) (118,899)	(16,525)
* *			
Affiliate payables Commodity imbalances, net		(6,775)	5,666 675
Accrued interest		15,057	(4,669)
Risk management assets and liabilities		(3,020)	
Other assets and liabilities, net		(60,143)	(23,848)
Cash provided by operating activities		(39,513) 65,117	(2,847) 459,156
Cash provided by operating activities		03,117	437,130
Investing activities			
Capital expenditures (less allowance for equity funds used during construction)		(343,036)	(403,001)
Cash paid for acquisitions		_	(14,000)
Contributions to unconsolidated affiliates		_	(627)
Distributions received from unconsolidated affiliates in excess of cumulative earnings		9,954	4,725
Proceeds from sale of assets		118	93
Cash used in investing activities		(332,964)	(412,810)
Financing activities			
Cash distributions:			
General and limited partners		(295,706)	(242,496)
Noncontrolling interests		(2,246)	_
Borrowing (repayment) of notes payable, net		(229,821)	125,000
Issuance of long-term debt, net of discounts		798,896	_
Debt financing costs		(7,850)	_
Repayment of long-term debt		(1,913)	(1,913)
Issuance of common units, net of issuance costs		53,388	52,839
Contribution from general partner		1,100	1,080
Cash provided by (used in) financing activities		315,848	(65,490)
Change in cash and cash equivalents		48,001	(19,144)
Cash and cash equivalents at beginning of period		42,530	134,530
Cash and cash equivalents at end of period	\$	90,531 \$	115,386

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ONEOK Partners, L.P. and Subsidiaries INFORMATION AT A GLANCE

		March 31,		
(Unaudited)	2015 2014			2014
	(Mil	lions of dolla	rs, exce	ept as noted)
Natural Gas Gathering and Processing				
Net margin	\$	124.7	\$	153.6
Operating costs	\$	69.2	\$	64.8
Depreciation and amortization	\$	35.8	\$	28.8
Operating income	\$	19.7	\$	59.9
Equity in net earnings from investments	\$	4.2	\$	5.5
Natural gas gathered $(BBtu/d)$ (a)		1,808		1,499
Natural gas processed (BBtu/d) (a) (b)		1,625		1,268
NGL sales (MBbl/d) (a)		108		90
Residue natural gas sales $(BBtu/d)$ (a)		781		567
Realized composite NGL net sales price (\$/gallon) (a) (c)	\$	0.38	\$	1.05
Realized condensate net sales price (\$/Bbl) (a) (c)	\$	30.02	\$	76.07
Realized residue gas net sales price (\$/MMBtu) (a) (c)	\$	3.96	\$	3.60
Average fee rate (\$/MMBtu) (a)	\$	0.35	\$	0.38
Capital expenditures - growth	\$	245.0	\$	113.1
Capital expenditures - maintenance	\$	10.3	\$	9.8
(a) - Includes volumes for consolidated entities only.				
(b) - Includes volumes at company-owned and third-party facilities.				
(c) - Includes the impact of hedging activities on ONEOK Partners' equity volumes.				
Natural Gas Liquids				
Net margin	\$	267.2	\$	269.0
Operating costs	\$	82.2	\$	65.1
Depreciation and amortization	\$	39.3	\$	27.1
Operating income	\$	145.7	\$	176.8
Equity earnings from investments	\$	7.0	\$	4.8
NGL sales (MBbl/d)		563		563
NGLs transported-gathering lines (MBbl/d) (a)		709		475
NGLs fractionated $(MBbl/d)$ (b)		475		472
NGLs transported-distribution lines (MBbl/d) (a)		388		430
Average Conway-to-Mont Belvieu OPIS price differential -				
ethane in ethane/propane mix (\$\seta gallon\$)	\$	0.01	\$	0.12
Capital expenditures - growth	\$	66.3	\$	261.0
Capital expenditures - maintenance	\$	7.2	\$	12.1
(a) - Includes volumes for consolidated entities only.				
(b) - Includes volumes at company-owned and third-party facilities.				
Natural Gas Pipelines	C	Z0 1	•	93.5
Net margin Operating costs	\$ \$	69.1 27.2	\$ \$	93.5 27.5
		10.8	\$ \$	10.8
Depreciation and amortization Operating income	\$			55.1
·	\$	31.1	\$ \$	
Equity earnings from investments	\$	19.7 5,939	Ф	23.4 5,866
Natural gas transportation capacity contracted (MDth/d) (a) Transportation capacity contracted (a)		5,939 93%	,	5,800 93%
	e	93% 0.9		2.1
Capital expenditures - growth	\$		\$	
Capital expenditures - maintenance	\$	8.7	\$	4.5
(a) - Includes volumes for consolidated entities only.				

Three Months Ended

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ONEOK Partners, L.P. and Subsidiaries RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

Three Months Ended March 31,

		March 31,			
(Unaudited)		2015	2014		
	(Thousands of dollars, except per unit amounts)				
Reconciliation of Net Income to Adjusted EBITDA and Distributable Cash Flow					
Net income	\$	147,032 \$	265,468		
Interest expense		80,709	68,276		
Depreciation and amortization		85,847	66,735		
Income taxes		2,760	4,181		
Allowance for equity funds used during construction and other non-cash items		7,950	(10,971)		
Adjusted EBITDA		324,298	393,689		
Interest expense		(80,709)	(68,276)		
Maintenance capital		(32,017)	(26,852)		
Equity in net earnings from investments		(30,921)	(33,659)		
Distributions received from unconsolidated affiliates		39,429	35,070		
Other		(2,869)	(1,820)		
Distributable cash flow	\$	217,211 \$	298,152		
Distributions to general partner		(95,844)	(76,922)		
Distributable cash flow to limited partners	\$	121,367 \$	221,230		
Distributions declared per limited partner unit	\$	0.790 \$	0.745		
Coverage ratio		0.60	1.28		
Number of units used in computation (thousands)		254,075	232,131		