

ONEOK Announces Higher Third Quarter 2025 Earnings and Affirms 2025 Net Income and Adjusted EBITDA Guidance Ranges

Oct. 28, 2025

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ONEOK, Inc. and Subsidiaries
CONSOLIDATED STATEMENTS OF INCOME

<i>(Unaudited)</i>	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2025	2024	2025	2024
<i>(Millions of dollars, except per share amounts)</i>				
Revenues				
Commodity sales	\$ 7,416	\$ 4,083	\$ 21,054	\$ 12,005
Services and other	1,218	940	3,510	2,693
Total revenues	8,634	5,023	24,564	14,698
Cost of sales and fuel (exclusive of items shown separately below)	5,962	3,027	16,977	8,815
Operations and maintenance	639	512	1,912	1,481
Depreciation and amortization	378	274	1,126	790
General taxes	99	70	284	239
Transaction costs	10	10	74	17
Other operating expense (income), net	(12)	2	(18)	(65)
Operating income	1,558	1,128	4,209	3,421
Equity in net earnings from investments	92	92	281	256
Other income, net	37	17	78	28
Interest expense (net of capitalized interest of \$19, \$19, \$41 and \$47, respectively)	(450)	(325)	(1,330)	(923)
Income before income taxes	1,237	912	3,238	2,782
Income taxes	(297)	(219)	(754)	(670)
Net income	940	693	2,484	2,112
Less: Net income attributable to noncontrolling interests	1	—	68	—
Net income attributable to ONEOK	939	693	2,416	2,112
Less: Preferred stock dividends	—	1	—	1
Net income available to common shareholders	\$ 939	\$ 692	\$ 2,416	\$ 2,111
Basic earnings per common share	\$ 1.49	\$ 1.18	\$ 3.88	\$ 3.61
Diluted earnings per common share	\$ 1.49	\$ 1.18	\$ 3.87	\$ 3.60
Average shares <i>(millions)</i>				
Basic	630.6	584.8	623.1	584.5
Diluted	631.5	586.7	624.1	586.1

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**ONEOK, Inc. and Subsidiaries
CONSOLIDATED BALANCE SHEETS**

<i>(Unaudited)</i>	Sept. 30, 2025	Dec. 31, 2024
Assets	<i>(Millions of dollars)</i>	
Current assets		
Cash and cash equivalents	\$ 1,199	\$ 733
Accounts receivable, net	2,580	2,326
Inventories	871	748
Other current assets	535	431
Total current assets	5,185	4,238
Property, plant and equipment		
Property, plant and equipment	54,454	52,274
Accumulated depreciation and amortization	7,296	6,339
Net property, plant and equipment	47,158	45,935
Other assets		
Investments in unconsolidated affiliates	2,773	2,316
Goodwill	8,108	8,091
Intangible assets, net	2,935	3,039
Other assets	457	450
Total other assets	14,273	13,896
Total assets	\$ 66,616	\$ 64,069

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ONEOK, Inc. and Subsidiaries
CONSOLIDATED BALANCE SHEETS
(Continued)

	Sept. 30, 2025	Dec. 31, 2024
<i>(Unaudited)</i>		
Liabilities and equity	<i>(Millions of dollars)</i>	
Current liabilities		
Current maturities of long-term debt	\$ 1,741	\$ 1,059
Accounts payable	2,569	2,187
Commodity imbalances	225	260
Accrued interest	450	511
Other current liabilities	750	702
Total current liabilities	5,735	4,719
Long-term debt, excluding current maturities	31,986	31,018
Deferred credits and other liabilities		
Deferred income taxes	6,112	5,451
Other deferred credits	626	748
Total deferred credits and other liabilities	6,738	6,199
Commitments and contingencies		
Equity		
Preferred stock, \$0.01 par value: authorized 20,000 shares; issued and outstanding 0 shares at Sept. 30, 2025; issued and outstanding 20,000 shares at Dec. 31, 2024	—	—
Common stock, \$0.01 par value: authorized 1,200,000,000 shares; issued 655,909,018 shares and outstanding 629,838,019 shares at Sept. 30, 2025; issued 609,713,834 shares and outstanding 583,110,633 shares at Dec. 31, 2024	7	6
Paid-in capital	20,934	16,354
Accumulated other comprehensive loss	(65)	(96)
Retained earnings	2,048	1,579
Treasury stock, at cost: 26,070,999 shares at Sept. 30, 2025, and 26,603,201 shares at Dec. 31, 2024	(843)	(807)
Total ONEOK shareholders' equity	22,081	17,036
Noncontrolling interests in consolidated subsidiaries	76	5,097
Total equity	22,157	22,133
Total liabilities and equity	\$ 66,616	\$ 64,069

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ONEOK, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine Months Ended

Sept. 30,

(Unaudited)

2025 2024

(Millions of dollars)

Operating activities

Net income	\$	2,484	\$	2,112
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		1,126		790
Equity in net earnings from investments		(281)		(256)
Distributions received from unconsolidated affiliates		293		252
Deferred income taxes		731		570
Other, net		47		42
Changes in assets and liabilities:				
Accounts receivable		(253)		461
Inventories, net of commodity imbalances		(170)		28
Accounts payable		357		(245)
Other assets and liabilities, net		(281)		(477)
Cash provided by operating activities		4,053		3,277

Investing activities

Capital expenditures (less allowance for equity funds used during construction)		(2,182)		(1,459)
Cash paid for acquisitions, net of cash received		—		(408)
Purchases of and contributions to unconsolidated affiliates		(499)		(102)
Other, net		39		137
Cash used in investing activities		(2,642)		(1,832)

Financing activities

Dividends paid		(1,935)		(1,734)
Issuance of long-term debt, net of discounts		2,989		6,982
Debt financing costs		(31)		(67)
Repurchase of common stock		(30)		—
Delaware Basin JV acquisition		(550)		—
Repayment of long-term debt		(1,285)		(484)
Other, net		(103)		(16)
Cash provided by (used in) financing activities		(945)		4,681

Change in cash and cash equivalents		466		6,126
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Cash and cash equivalents at beginning of period		733		338
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Cash and cash equivalents at end of period	\$	1,199	\$	6,464
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ONEOK, Inc. and Subsidiaries INFORMATION AT A GLANCE

(Unaudited)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2025	2024	2025	2024
(Millions of dollars, except as noted)				
<u>Natural Gas Liquids</u>				
Operating costs, excluding noncash compensation adjustments	\$ 195	\$ 172	\$ 593	\$ 519
Depreciation and amortization	\$ 116	\$ 89	\$ 341	\$ 260
Adjusted EBITDA from unconsolidated affiliates	\$ 26	\$ 26	\$ 76	\$ 70
Adjusted EBITDA	\$ 748	\$ 624	\$ 2,056	\$ 1,847
Raw feed throughput (MBbl/d) (a)	1,574	1,324	1,466	1,310
Average Conway-to-Mont Belvieu Oil Price Information Service price differential - ethane in ethane/propane mix (\$/gallon)	\$ 0.01	\$ (0.01)	\$ 0.01	\$ 0.01
Capital expenditures	\$ 218	\$ 247	\$ 524	\$ 785
(a) Represents physical raw feed volumes for which ONEOK provides transportation and/or fractionation services.				
<u>Refined Products and Crude</u>				
Operating costs, excluding noncash compensation adjustments	\$ 225	\$ 207	\$ 652	\$ 626
Depreciation and amortization	\$ 108	\$ 93	\$ 330	\$ 254
Adjusted EBITDA from unconsolidated affiliates	\$ 40	\$ 41	\$ 122	\$ 117
Adjusted EBITDA	\$ 582	\$ 441	\$ 1,610	\$ 1,289
Refined products volume shipped (MBbl/d) (a)	1,526	1,580	1,477	1,509
Crude oil volume shipped (MBbl/d) (a)	1,813	816	1,814	765
Capital expenditures	\$ 214	\$ 45	\$ 539	\$ 120
(a) Includes volumes for consolidated entities only.				
<u>Natural Gas Gathering and Processing</u>				
Operating costs, excluding noncash compensation adjustments	\$ 237	\$ 122	\$ 716	\$ 349
Depreciation and amortization	\$ 126	\$ 71	\$ 374	\$ 215
Adjusted EBITDA from unconsolidated affiliates	\$ 1	\$ —	\$ 4	\$ 3
Adjusted EBITDA	\$ 566	\$ 318	\$ 1,597	\$ 995
Natural gas processed (MMcf/d) (a)	5,852	2,410	5,560	2,308
Capital expenditures	\$ 302	\$ 102	\$ 884	\$ 319
(a) Includes volumes for consolidated entities only. Includes volumes ONEOK processed at company-owned and third-party facilities.				
<u>Natural Gas Pipelines</u>				
Operating costs, excluding noncash compensation adjustments	\$ 58	\$ 50	\$ 162	\$ 151
Depreciation and amortization	\$ 25	\$ 21	\$ 73	\$ 57
Adjusted EBITDA from unconsolidated affiliates	\$ 63	\$ 45	\$ 179	\$ 133
Adjusted EBITDA	\$ 200	\$ 166	\$ 600	\$ 483
Natural gas transportation capacity contracted (MDth/d) (a)	4,657	4,514	4,657	4,486
Transportation capacity contracted (a)	97 %	97 %	97 %	97 %
Capital expenditures	\$ 55	\$ 56	\$ 169	\$ 187
(a) Includes capacity contracted for consolidated Oklahoma and Texas intrastate pipeline entities only.				

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ONEOK, Inc.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Unaudited)	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2025	2024	2025	2024
(Millions of dollars)				
Reconciliation of net income to adjusted EBITDA				
Net income	\$ 940	\$ 693	\$ 2,484	\$ 2,112
Interest expense, net of capitalized interest	450	325	1,330	923
Depreciation and amortization	378	274	1,126	790
Income taxes	297	219	754	670
Adjusted EBITDA from unconsolidated affiliates	129	112	381	323
Equity in net earnings from investments	(92)	(92)	(281)	(256)
Noncash compensation expense and other (a)	17	14	81	48
Adjusted EBITDA	\$ 2,119	\$ 1,545	\$ 5,875	\$ 4,610
Reconciliation of segment adjusted EBITDA to adjusted EBITDA				
Segment adjusted EBITDA:				
Natural Gas Gathering and Processing	\$ 566	\$ 318	\$ 1,597	\$ 995
Natural Gas Liquids	748	624	2,056	1,847
Natural Gas Pipelines	200	166	600	483
Refined Products and Crude	582	441	1,610	1,289
Other (a)	23	(4)	12	(4)
Adjusted EBITDA	\$ 2,119	\$ 1,545	\$ 5,875	\$ 4,610

(a) The three and nine months ended Sept. 30, 2025, included transaction costs related primarily to the EnLink acquisition of \$7 million and \$59 million, respectively, included within other and \$3 million and \$15 million, respectively, included within noncash compensation expense and other.